

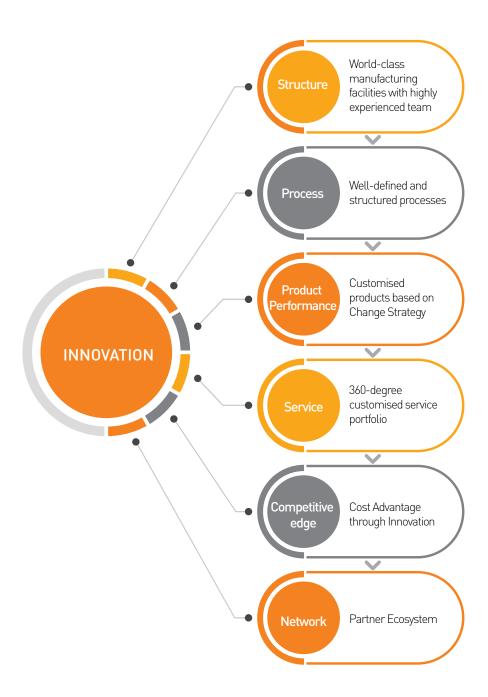
## The Innovation Edge



We have been successful due to our continuous focus on integrating innovation in our business model. Effective implementation of our Innovation Framework helps us in delivering steam turbine solutions to our customers 24/7, helping them to enhance the productivity and efficiencies of their equipment and business.

In today's highly competitive and dynamic marketplace, the customers demand higher efficiencies at lower costs both in terms of ownership and operations. We have been delivering highly customised steam turbines to our customers at an optimal cost while achieving unhindered performance and power self-sufficiency.

### The Innovation Framework



#### Leading Edge Technology

Enhancing performance by deploying latest design tools and software like Turbo-machinery CFD tools, FEA tools, CAD modelling, lateral & torsional rotor dynamics software

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**Superior Designs** Maximising efficiency and reliability by enhancing steam turbine designs for higher inlet temperature & pressure

#### **Total Customer** Satisfaction

Delivering more to the customer - help them to achieve unhindered performance and power self-sufficiency at optimal cost

**Cost-Efficiencies** Higher efficiencies and lower cost in terms of

ownership and operations

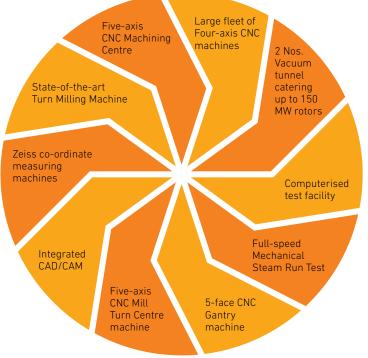


We have two world-class manufacturing facilities equipped with latest machines and tools to manufacture robust and reliable steam turbines. Our highly experienced team works closely with the customers to understand the requirements and then manufacture products meeting international quality standards. Well-defined and structured processes and systems are in place to ensure zero defect products providing maximum uptime for the customer's plant operations.

We have built a strong Partner Ecosystem which includes robust supply chain, starting from procurement process to delivery system. The essence of our proposition lies in our partnership approach and remains focussed on energising collective progress. We are also working very closely with world-renowned design houses and academia to develop advanced aero technology and cost competitive models, with much reduced carbon footprint for our diverse global customers. We have shorter development cycle due to an agile organisational structure which helps in responding to everchanging market requirements quickly.

At Triveni, we ensure that the latest equipment and technological know-how is accessible to our team in order to keep ahead of the competition in the innovation learning curve. In order to achieve this, we have a state-of-the-art Innovation and Learning Centre where our employees are trained on latest industrial trends.







From innovating new models and variants of products, to pioneering breakthrough technological innovations, the Company's state-of-the-art Design and Development (D&D) Centre is manned with domain experts in steam turbine technology, fluid dynamics, metallurgy and structural designs as well as in other related fields. The D&D team works closely with the production, marketing and service teams. The latest market trends and customers' ever-changing requirements are gathered from the marketing and service teams based on which new product and technology innovation programmes are designed to develop innovative solutions across our products and service portfolio.

We have been at the forefront of delivering competitive solutions to our customers by maximising product output and performance and lowering life cycle costs thus achieving total customer satisfaction.

Underlying our innovation framework is the constant objective of delivering best-in-class products and services to boost customers' ROI globally.

The Company won the prestigious National Intellectual Property Award 2016 for "Top Organisation in Design"

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